

STARTUP PITCH & PARTNER FAQ

1. What are the eligibility criteria?

Startups from all life-science areas (e.g. biotech, medtech, digital health) falling under the following two categories are welcome to apply.

- Emerging Startups: Pre-seed teams in the founding process or founded within past 4 years
- Rising Startups: Post-seed teams seeking follow-on funding in the near future

2. What are the BioVaria Startup Awards?

The top 10 startups depending on their categorization into either Emerging or Rising are eligible to win one of the following cash awards:

- BioVaria Emerging Startup Award: EUR 1,000
- BioVaria Rising Startup Award: EUR 3,000

Audience Award Winners for each startup category will also be announced. Audience Award Winners receive bragging rights. All winning startups will receive media exposure.

3. How can my startup apply for BioVaria Startup Pitch & Partner?

Apply using the [online form](#).

4. When is the application deadline?

Online applications must be submitted by 14 February 2020.

5. When will I hear back about my application?

Applicants will be notified of the selection results by the end of February.

6. What is the difference between 10 min. and 5 min. pitches?

- 10 minute pitches (max. 10 slides) followed by a short Q&A will be held on the main stage in the conference room. Startups with 10 min. pitches are eligible for the pitch competition to win a BioVaria Startup Award. These teams are categorized as "STARTUPS".
- 5 minute pitches (max. 5 slides) will be held in the startup area in the exhibition room. These teams are categorized as "QUICK PITCH STARTUPS".

7. How can I meet with investors?

All "STARTUPS" and "QUICK PITCH STARTUPS" will meet one-on-one with life science investors in dedicated Speed-Dating sessions. These meetings will be pre-arranged. The program for Speed Dating with investors will be provided at the event.

Take the chance to meet with other attendees during the open networking sessions to avoid conflicts with the Startup Pitch & Partner sessions. Use the BioVaria App to connect with other participants before and during the event to plan meetings.

8. What is included with my exhibition space?

Selected startups will have a bar table with two stools and a branded label with your company's logo.

9. Can I bring a company poster or roll-up?

Only company roll-ups can be accommodated.